

"Add Cornerstone. Unlock Global Growth."





### **Cornerstone International Group,**

founded in 1989, is a global leadership consulting firm with 60 offices in 40 countries.

We specialize in executive search, coaching, career planning, international talent services, and HR Technology Solutions.

By understanding client needs and corporate cultures, we deliver tailored solutions to attract, reward, and retain top talent, ensuring strong ROI.

With our global network and resources, we provide integrated, comprehensive talent management services.



### **Cornerstone Global Service Network**



New York

Ohio

Washington, D.C.

### Latin America

Colombia Brazil Mexico Peru Chile Ecuador Panama Miami

#### Asia

Taiwan Hong Kong India Philippines Singapore Australia

#### Europe, Middle East

**United Arab Emirates** Spain Netherlands Czech Republic Norway Denmark **Poland Finland** Romania France Russia

Germany

Greece Sweden Hungary Switzerland Israel Turkey Italy Ukraine Latvia **United Kingdom** 



# **Cornerstone's Key Attributes**

**35 years** of successful experience

**60+** global offices

in 40 countries

**250+** experienced professional consultants

In-depth expertise in **15** major industries and sectors

Serving **1,000+** clients

**100,000+** talent profiles in our database



# **Brand Strategy**

#### Vision

"To be a trusted partner, 'Positively Impacting Lives' by empowering every client to achieve lasting success."

#### **Mission**

"Empowering our clients to attract, develop, and motivate talent, while ensuring fair and efficient rewards."

### **Positioning**

"What sets

Cornerstone apart is
our unique blend of
local expertise and
global reach, driving
sustainable growth."



### **Honors and Awards**



**AESC** accredited best Recruitment firm.



Forbes awarded "Top 20 in the Global Executive Recruitment Rankings".



Hunt Scanlon's Top Global Executive Network ranking since 2020.

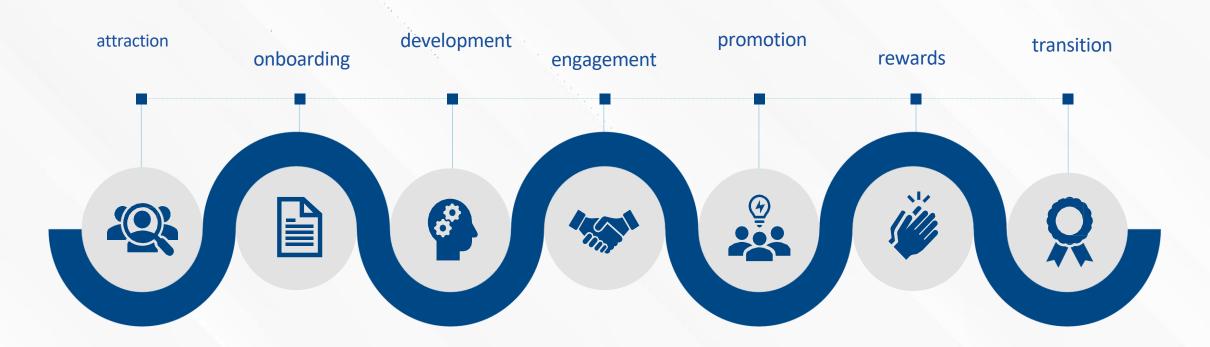


Local awards including China Recruitment Firm of the Year and many others.





Executive recruitment, executive coaching, executive compensation, management and HR technology advisory, career transition coaching, and compensation & benefits consulting (\*) – offered both locally and globally.





"Driving Success Through People and Technology"

2025





#### **HR Consulting services worldwide**

A new global partnership between Cornerstone International Group and Vissto Solutions introduces cutting-edge, HR technology-driven consulting products and services across Cornerstone's international network.

With state-of-the-art methodologies and the latest technologies, we empower you to build a comprehensive HR ecosystem, including Job Architecture, Grading, Job Descriptions, Competency Models, Org Charts, and more—delivered effortlessly in just a few clicks.

"Experience the magic!"

### **CORNERSTONE**

### **Cornerstone Services**

#### **Recruitment and Talent Acquisition**

- Executive search and headhunting.
- Interim management solutions.
- Recruitment process outsourcing (RPO).
- Professional employer organization (PEO) and employer of record (EOR) services.

#### HR Strategy and HR Technology (\*)

- Workforce and HR business analytics.
- Organizational design and job architecture.
- Succession planning and talent management.
- Implementation of HR platforms (e.g., Cornerstone Rubik (\*\*).

#### Compensation and Benefits (\*)

- Pay structure analysis, job descriptions, evaluations, and grading.
- Pay strategy and benchmarking.
- Comprehensive pay data insights.
- KPI development, succession planning, budgeting, bonus distribution, and pay management.
- Equal pay compliance and regulatory alignment.

(\*) in Partnership with Vissto

## **CORNERSTONE**

# **Cornerstone Rubik** (\*\*)

#### With Cornerstone Rubik, you can gain:

Automated Job Architecture: Tailor job roles and competencies to fit your business.

Fair Compensation Strategies: Use automated data analysis to create transparent, fair, and competitive pay.

Efficient Grading: Ensure internal fairness and transparency with clear role Grading.

Pay Survey Insights: Get essential market insights for informed decisions on pay scales and career progression.

Smart Robotic HR tool: A simple and cost-effective tool for complex and modern management of people's

agendas.

#### **What Makes Cornerstone Rubik Unique?**

HR System – Standardizes job architecture, grading, pay analysis, streamlining the entire employee life cycle.

Data-Driven Insights – Leverages internal and market data for smarter, more competitive decisions.

Customizable & Flexible – Tailor roles, competencies, and pay structures to fit your business and culture.

Efficiency & AI driven – Save time with fast, automated outputs—results in hours, not weeks.

Strategic Growth – Elevate HR from administrative tasks to a key player in driving organizational success.

(\*) in Partnership with Vissto







Direct Search: 25% of the employee's total annual remuneration, minimum fee - EUR 10,000.

#### **Payment Installments:**

1st Installment - Retainer: 33% of the total fee (due upon acceptance of the assignment by the client).

2nd Installment - Shortlist Fee: 33% of the total fee (due upon submission of a shortlist of 1-3 relevant candidates).

3rd Installment - Placement Fee: 34% of the total fee (due after the client's job offer is accepted by the candidate).

Guarantee: 1 free replacement within 6 months for top management positions and within 3 months for other positions.

**RPO, PEO, EOR, interim services:** upon request based on specific conditions.

Consultancy Fees: Hourly Rate: EUR 90–200 (varies depending on the type of activity).

Implementation of HR Cornerstone Rubik platform: upon request based on specific conditions.

Market Pay Data: upon request based on specific conditions.

(\*) in Partnership with Vissto

### **Practices & Cross Sectors**



Consumer & Retails

**Financial Services** 

Industrial

Career Transition
Coaching

Healthcare & Life Sciences

PE, VC & Family Offices

Technology & AI

Executive Coaching

**Non Profits** 

International expansion service

Real-estates

**Leadership Consulting** 

**Professional Services** 

CFO / HRD

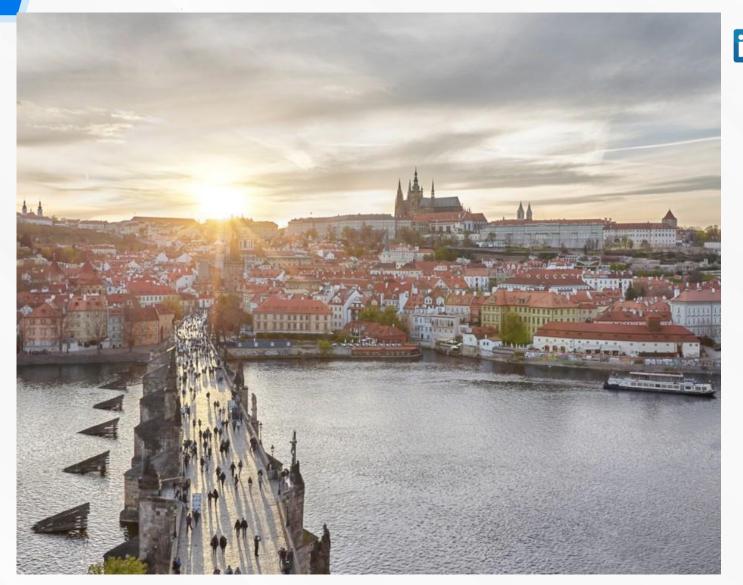
Board Advisory

**HR Technology** 



# **Cornerstone Prague Lead**







Ales Jirec
Partner & CEO at
Cornerstone Prague
represented in Czechia by

iC Talents International s.r.o. 35+ years of experience **Executive & Direct Search Executives Pay Surveys & Advisory Human Capital Consultancy** HR / C&B Strategy **Job Evaluation Methodology** Innovation projects in HR **Job Architecture Interim Management** Automated / AI HR tools (HRIS)

# **References**



#### **Executive Search, Recruitment:**

Bank99, Česká spořitelna (ERSTE), ČSOB (KBC), Unicredit, Hewlett-Packard (also for: Digital, Compaq), IBM, Siemens, APP, DNS, Intergraph, Makro, Philip Morris, Tchibo, JATO Dynamics, Prague Philharmonic Orchestra, DKV, 3M, Johnson Controls, Braun, Gillette, Unilever, Sberbank Europe, Seagram, Loctite, McCain, Rémy Martin, Novartis, Mc GILL Universtity & Hospital, UNICA, Thyssen-Krupp, CBRE, Yodeyma, SIS, GHC

#### Management and HR Consultancy:

Česká spořitelna (ERSTE), ČSOB (KBC), Poštovní spořitelna, Unicredit (also for: Živnostenská banka, HVB, Bank Austria, Creditanstalt, Vereinsbank, HypoBank), KB (SG), PPF, GE Money, Alfa bank, Českomoravská stavební spořitelna, Všeobecná stavební spořitelna (Modrá pyramida/KB/SG), Raiffesen stavební spořitelna, Poštovní spořitelna, Provident, CETELEM /BNP Paribas, Kooperativa, ČSOB pojišťovna, Česká pojišťovna, VZP, ČP Zdraví, Unipetrol, Mero, Česká rafinérská, ČSA, Agrofert, Suez Sita, Worthington, C-2000, DHL, Accenture, Ahold, Aventis, Seagram, Sun Microsystems, Český Telecom / Czech Telecom currently O2), Procus, Schenker, ComAp, T-Mobile (DTAG), Mitsubishi MEAC, E.On, Trinity, Tymphany, Lamark, CBRE,

# One Team, One Dream, One Cornerstone









# Contact us at:

https://www.cornerstone-group.com/contact/

https://cornerstone.vissto.com/en/

Looking forward to meeting you!